

## How to get others onboard with your ideas

by Essential Skills

## **DIVE DEEPER**

How to speak so that people want to listen (TED Talks) Sound expert Julian Treasure poignantly shares how-to's of powerful speaking and offers vocal exercises on how to speak with empathy and confidence. This is a talk for people who have "felt like you're talking, but nobody is listening." This is a Talk "that might help the world sound more beautiful."

The Three C's: Cultivating Connection, Communication, and Collaboration Author Marta Wilson created the concept of LEAP, framework she "developed to help people reach their personal and professional potential." LEAP stands for Leadership Effectiveness and Potential includes 4 parts: Personal Mastery, Interpersonal Mastery, Organizational Mastery, and Motivational Mastery. The keys to developing Interpersonal Mastery include connection, communication, and collaboration. The author expands on each in this article.